



# STATEMENT OF QUALIFICATIONS

## HISTORY

Established in 2004, ACE focused initially in the removal and/or installation of Aboveground Storage Tanks (AST), the removal and/or abandonment of Underground Storage Tanks (UST), Tank Compliance, Testing/Compliance of Leak Detection Systems, Tank Cleaning, Oil/Water Separator Cleaning and Site Remediation. These services now represent a major portion of the revenue generated annually.

A year later in October of 2005, ACE expanded to offer Vacuum Truck and Vactor services along with twenty-four (24) hour emergency response. The Emergency Response services include emergency response to spills, accidental releases of pollutants, and other related occurrences. To control and mitigate these emergencies, Ace employs an array of containment, abatement, recovery and/or neutralization measures necessary to control any type of emergency. In addition to controlling the emergency, ACE also provides the means necessary to sample, containerize, remove, and dispose of any contaminants and/or neutralizing agents. Nearly a decade later in 2014, ACE introduced Roll-off Services, as well as Hazardous and Non-hazardous Waste disposal and transportation services. Lastly, in 2017, ACE introduced its very own Storm Water division to respond to the increasing demand for storm water maintenance and inspections.

## SERVICES OVERVIEW

- 24-Hour Emergency Spill Response and Cleanup Services
- Vacuum Truck Services
- Underground/Aboveground Storage Tank Services and Management
- Industrial/Facility Maintenance Services
- Storm Water Inspections
- BMP Maintenance and Construction
- Environmental Site Assessments
- Environmental Sampling
- Waste Disposal

## ABOUT US

ACE is a full-service environmental contractor that has serviced the Maryland, Delaware, Virginia, Pennsylvania, West Virginia, and D.C. area for over 16 years. Ace specializes in 24/7 spill cleanup, vacuum truck services, storm water management, hazardous/non-hazardous waste management/treatment/transportation/disposal, tank cleaning, confined space entry, environmental site assessments and much more. Headquartered in Baltimore, MD, ACE is one of the only environmental contractors with an approved, three-acre non-hazardous disposal facility capable of handling oil, water, sludge, slurry and spill debris.

## EXPERIENCE

The ACE team has over 130+ years of combined experience between project managers, supervisors, operators, and field techs and are highly trained in implementing remediation strategies in a timely and cost-effective manner.

## SERVICE AREAS

ACE is headquartered at 4420 East Eager Street in Baltimore, Maryland with quick access to I-895, I-95, I-97, Routes 100, 3, 301 and 50. ACE has serviced the Maryland, DC, Virginia, Delaware, New Jersey and Pennsylvania regions for over 15 years.



# STATEMENT OF QUALIFICATIONS



## 24-HOUR EMERGENCY SPILL RESPONSE AND CLEANUP SERVICES

- Leaking Aboveground or Underground Tanks
- Saddle Tank Ruptures
- Tank Rollovers
- Pipeline Leaks or Ruptures
- Leaking Drums or Containers
- Facility Releases
- Marine Vessel Release



## VACUUM TRUCK SERVICES

- Emergency Spill Response
- Turbo Vacuum Pumping
- Hydro Excavation



## UNDERGROUND / ABOVEGROUND STORAGE TANK SERVICES AND MANAGEMENT

- UST / AST Removal
- UST Closure in Place (Abandonment)
- UST / AST New Installation
- UST / AST Cleaning, Repair, Retrofitting and Maintenance of Existing Tanks
- UST / AST Precision Testing
- UST Sump Testing
- UST Compliance Inspections
- AST Inspections



# STATEMENT OF QUALIFICATIONS



## INDUSTRIAL/FACILITY MAINTENANCE SERVICES

- Combustible Dust Cleaning
- Commercial Duct Cleaning
- Facility Disinfection
- Rafters and Ceiling Cleaning
- Transformer Services
- Water Blasting
- Vessel and Barge Cleaning
- Line Cleaning
- CCTV Inspections
- Confined Space Entry
- Oil Water Separator Cleaning
- Floor Drain Cleaning
- Grit and Chamber Cleaning



## STORM WATER INSPECTIONS

- Private Facility Stormwater Inspections
- Regulatory Compliance for Triennial Inspections
- Confined-Space Entry
- Video/CCTV Inspections
- Detention Ponds
- Retention Ponds
- Oil/Grit & Oil/Water Separators
- Infiltration Trenches
- Bioretention & Rain Gardens
- Erosion & Sediment Control for SWPPP
- Compliance
- Inlets, Catch Basins, Manholes
- Stormdrain Systems
- Pipelines



## BMP MAINTENANCE AND CONSTRUCTION

- Sand Filters
- Baysavers
- Oil and Grit Separators
- Stormceptors
- Detention, Retention and Storage Systems
- Storm Filters
- Infiltration Trenches
- Inlets
- Catch Basins

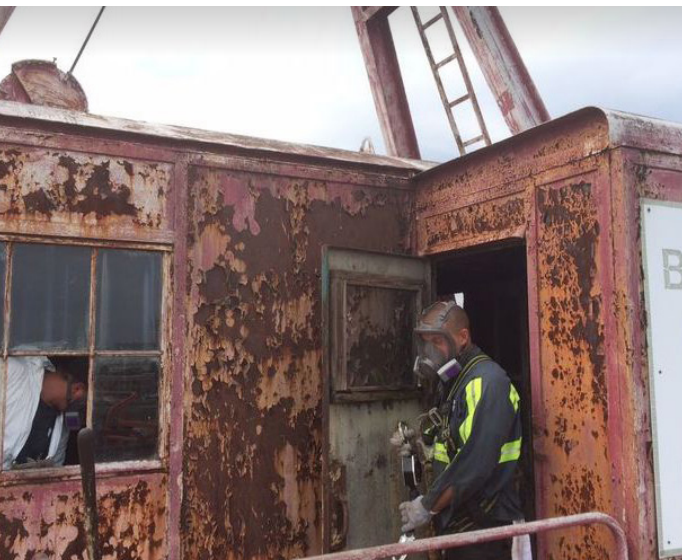


# STATEMENT OF QUALIFICATIONS



## ENVIRONMENTAL SERVICES

- Phase I and II Reports
- Remediation and Mitigation Services
- Delineation of Environmental Impacts
- ESAs available for both Residential and Commercial Properties
- Soil Sampling
- Groundwater Sampling
- Unknown Constituents
- Drinking Water Sampling
- AST/UST Enclosures
- Excavation & Disposal of Contaminated Soils
- Monitoring Well Closure Services
- On-Site Stabilization
- In-Situ and Ex-Situ treatment of contaminated soils and water



## WASTE DISPOSAL

- Transportation and Disposal of Hazardous and Non-Hazardous Bulk Waste
- Identify and Inventory Unknown Waste
- Provide Lab Pack Services
- Profile, Label and Manifest Waste
- Consolidate Waste Streams on Site





# STATEMENT OF QUALIFICATIONS



## EQUIPMENT

**One of the Largest Vacuum/Vactor Truck Fleets in the Industry**

**More than 40 service vehicles — Outfitted with Spill Response and PPE Equipment**

- Pickup Trucks
- Dump Trucks
- Box Trucks
- Roll-Off Trucks
- Vacuum Trucks
- Turbo-Vac Trucks

## Heavy Equipment Fleet

- Loaders
- Excavators
- Gradalls
- Bobcats
- Scissor Lifts
- Variety of Attachments

## Transportation

- Roll-Off Containers
- Drums
- Trailers

## Monitoring Equipment

- LEL Meters
- O2 Meters
- PIDS
- Skimmers

# STATEMENT OF QUALIFICATIONS

## COMPANY CERTIFICATIONS, LICENSES AND PERMITS

- Maryland CHS Hauler Certificate (Hazardous Waste Hauler's Permit)
- EPA ID Number
- State of Maryland Oil Operations Permit
- State of Maryland Oil Solidification Permit
- Baltimore City Wastewater Discharge Permit
- Commonwealth of Virginia Business License
- Commonwealth of Virginia Contractor (B) License
- Commonwealth of Virginia Waste Hauler's Permit
- District of Columbia Business License
- District of Columbia Tank Remover License
- Delaware Hazardous Waste Transporter Permit
- Commonwealth of Pennsylvania Hazardous Waste Transporter License
- Commonwealth Pennsylvania Non-Hazardous Transporter
- DOT Pipeline and Hazardous Materials Safety Administration – Hazardous Materials Certificate
- Unified Carrier Registration
- Federal Motor Carrier Safety Administration
- BOC-3 Coverage/Service of Process Agents
- Montgomery County, Maryland Solid Waste License
- City of Alexandria, Virginia – Business License
- Arlington County, Virginia – Business License
- Avetta Membership Certificate

## EMPLOYEE LICENSES AND CERTIFICATIONS

- State of Maryland Tank Remover/Installation/Technician/Inspector Licenses
- State of Maryland Drinking Water Certifications
- State of Maryland Professional Engineer License
- State of Maryland Tank Remover/Installation/Technician/Inspector Licenses
- State of Maryland Drinking Water Certifications
- State of Maryland Responsible Person – Erosion and Sediment Control
- State of Maryland, State Highway Administration, Traffic Control Certifications
- Department of Transportation Medical Certifications
- Commonwealth of Virginia Professional Engineer License
- District of Columbia Professional Engineer License
- District of Columbia Tank Remover Licenses
- Delaware Professional Engineer License
- OSHA HAZWOPER including Annual Updates (all employees)
- First Aid/CPR
- Heavy Equipment Operator
- Confined Space Entrants
- Confined Space Supervisors
- Confined Space Rescue Operators
- Montgomery County Stormwater Inspectors – Underground and Aboveground

## AFFILIATIONS

- Maryland AD HOC Committee
- Maryland Motor Truck Association (MMTA)
- Washington, Maryland, Delaware Service Station and Automotive Repair Association (WMDA/CAR)
- Maryland Association of General Contractors (AGC)



# STATEMENT OF QUALIFICATIONS

## PROFESSIONAL PROFILES



**TIM WISE**  
**DIRECTOR OF OPERATIONS**

28 years of successful sales related experience with numerous professional promotions. A self-motivated, fair manager with a great competitive spirit and a zeal for positive team building. Adept to cross functional team leadership, employee relations, recruiting, compensation, training, mentoring, coaching, and employee retention. Customer focused with excellent relationship building and strategic planning skills.



**RICK RASMUSSEN**  
**OPERATIONS CONSULTANT**

Rick is an environmental professional with over 25 years of experience working for several small and mid-sized environmental remediation companies in the Baltimore/Washington region. After completing a Bachelor's degree in environmental science from the University of Maryland, Baltimore County, Rick started as a dispatcher and worked his way up to Project Manager and Operations Manager before deciding to start his own business along with his coworker and friend. ACE Environmental was formed in 2004 to provide customers with hands-on, knowledgeable and value added experience. The company enjoyed controlled growth for 14 years until in 2018 ACE Environmental was sold to ACE Environmental Holdings. After a little time off, Rick has returned to assist with the development of the company. In his free time Rick can be found coaching or watching one of his four kids play sports or on the golf course.



**RON ETTINGER**  
**OPERATIONS MANAGER**

Ron has over 30 years of experience in the environmental services industry starting as a field technician and working his way to Operations Manager. Ron has worked for several small and large environmental companies over the years. Ron has managed numerous large projects in oil refineries, nuclear plants, steel mills, chemical plants, and superfund sites. Ron is also a certified OSHA Trainer and conducts the company's annual training. Outside of work, Ron enjoys spending time with family and is also an avid golfer.

Certified OSHA Trainer in accordance with 29 CFR 1910.120 Hazardous Waste Operations; Certified OSHA 10/30 Hour Trainer in accordance with 29 CFR 1910.126 Construction Operations; Hazardous Materials Incident Commander Training; RCRA Training; CPR/First Aid Training; Smith Driver Safety Training; Terminal Worker Identification Credentials. (TWIC); USCG – Marine Transfer Competent Person.



# STATEMENT OF QUALIFICATIONS

## PROFESSIONAL PROFILES



### **MARK SHEARER**

#### **DISPOSAL COORDINATOR & SAFETY/COMPLIANCE MANAGER**

Mark has been employed in the environmental field for over 25 years. Mark began his career as a hazardous waste site technician before moving on to operations, disposal and project management at a mid-sized industrial environmental company in the Baltimore-Washington DC area. Mark was responsible for the development and implementation of hazardous waste programs at several key industrial, medical, academic and government sites. These sites include Johns Hopkins Hospital, Johns Hopkins University, NAVFAC (Southern DC Region), USDA 9Beltsville, MD) and NIST. Currently Mark is responsible for the management of the hazardous waste division at Ace. Additionally, he is Ace's Disposal Coordinator and Safety/Compliance Manager.

Certified HAZWOPER Trainer 29CFR1910.120; HAZWOPER Supervisor; HAZWOPER First Responder; HWH-180; DOT Hazardous Material Handling; Confined Space Entry; Fall Protection; Lockout/Tagout; First Aid/CPR; Respiratory Protection; Lead Awareness; DOT Security Awareness; Certified DOT Supervisor Trainer.



### **YVONNE MCMAHON**

#### **SENIOR PROJECT MANAGER**

Yvonne has over 30 years of experience in the environmental services industry starting at an entry-level position and working her way to Sales Manager by developing and maintaining accounts and by providing prompt quality and safety-oriented services. Yvonne's projects have included providing environmental cleaning and disposal of waste generated from coke oven closure, set up programs for the identification, transportation and disposal of hazardous waste drums on large projects, plant closures, which involved cleaning of tanks, piping and demolition. Working closely with field personnel to assure the projects time lines were met, Yvonne has obtained a high level of trust from her clients to "get the job done".

Certified Underground Storage Systems Technician/Remover (Maryland); Certified Confined Space Worker; OSHA HAZMAT Training; CPR Training; Confined Space-29CFR 1910.146; HAZ COM-29CFR 1910.1200 (h); Workplace Violence; Driving Safety; Drug Abuse; No Free Ride (APHIS); OSHA certified in accordance with 29 CFR 1910.120 Hazardous Waste Operations.





# STATEMENT OF QUALIFICATIONS

## PROFESSIONAL PROFILES



### **SHANNON CIHLAR** **PROJECT MANAGER**

Shannon Cihlar has worked in the environmental field for more than 15 years. Shannon is our primary Project Manager for residential services working directly with homeowners on projects like removing underground & above-ground tanks, providing emergency clean-up services for spills, or remediating the area that these spills have impacted.

Underground Tank Course with MDE; Terminal Worker Identification (TWIC); HAZWOPER Certification; CPR Certified; Confined Space Entry Certification.



### **JOSHUA BELL** **DIRECTOR OF BUSINESS DEVELOPMENT**

Josh has worked in the industry for over 8 years with a focus on Business Development throughout the Mid-Atlantic Region. Josh is highly motivated, competitive and has been consistently recognized for territory growth and building key relationships throughout his career. As Business Development Manager with ACE, Josh focuses on identifying new partnerships and developing key relationships throughout the DC, MD, VA, DE and PA region. Outside of his career, Josh stays active at the gym, spends time with his family at their farm, or hiking with his 11-year-old Boxer Tyson. He is also rekindling his passion for golf, as he represented major Golf brand while he was in College.

Bachelor of Science in Business Administration, Concentration in Marketing – UMUC;  
Associate of Applied Science in Computer-Aided Design/Drafting – Howard Community College;  
HubSpot Academy Sales Management Certification; HubSpot Academy Sales Software Certified; HubSpot Academy Sales Enablement; Terminal Worker Identification Credentials. (TWIC)

## SOCIAL MEDIA



ACE Environmental



@ACEEnvironmentalHoldingsLLC



ACE Environmental



# STATEMENT OF QUALIFICATIONS

## INSURANCE

### General Liability

- \$2,000,000 Aggregate
- \$1,000,000 Occurrence

### Automotive Liability

- \$1,000,000 Combined

### Excess/Umbrella Liability

- \$5,000,000 Aggregate
- \$5,000,000 Occurrence

### Workers Compensation

- \$1,000,000 Each Accident
- \$1,000,000 Each Employee
- \$1,000,000 Policy Limit

### Pollution Liability

- \$1,000,000 Each Condition
- \$1,000,000 Each Wrongful Act





# Request for Taxpayer Identification Number and Certification

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give Form to the  
requester. Do not  
send to the IRS.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Ace Environmental Holdings, LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☐ C Corporation

☐ S Corporation

☐ Partnership

☐ Trust/estate

☒ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► **P**

**Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ►

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) \_\_\_\_\_

Exemption from FATCA reporting code (if any) \_\_\_\_\_

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

4420 E. Eager Street

6 City, state, and ZIP code

Baltimore, MD 21205

Requester's name and address (optional)

7 List account number(s) here (optional)

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

\_\_\_\_ - \_\_\_\_ - \_\_\_\_

or

Employer identification number

8 3 - 1 1 5 8 0 4 2

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person

Date ► 02/23/2021

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.